

# A Systematic Investigation of Distilling Large Language Models into Cross-Encoders for Passage Re-ranking

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## Abstract

Cross-encoders distilled from large language models are more effective re-rankers than cross-encoders fine-tuned using manually labeled data. However, the distilled models do not reach the language model’s effectiveness. We construct and release a new distillation dataset, named Rank-DistiLLM, to investigate whether insights from fine-tuning cross-encoders on manually labeled data—hard-negative sampling, deep sampling, and listwise loss functions—are transferable to large language model ranker distillation. Our dataset can be used to train cross-encoders that reach the effectiveness of large language models while being orders of magnitude more efficient. Code and data is available at: <https://github.com/webis-de/msmarco-llm-distillation>

## 1 Introduction

Cross-encoders (Akkalyoncu Yilmaz et al., 2019; Nogueira and Cho, 2020; Xiong et al., 2021) using pre-trained transformer-based language models are among the most effective passage re-rankers (Hofstätter et al., 2021; Rosa et al., 2022). However, they require large amounts of labeled data for fine-tuning. In contrast, large language models (LLMs) require no further fine-tuning to excel in re-ranking tasks (Sun et al., 2023; Pradeep et al., 2023a,b) and are often more effective than cross-encoders. The main drawback of LLMs is their computational cost. They are expensive to run and need several seconds to re-rank the top 100 passages for a single query. While this cost makes them impractical for production search engines, LLMs can create training data for fine-tuning cross-encoders.

Initial work (Tamber et al., 2023; Baldelli et al., 2024) showed that cross-encoders distilled from LLMs are more effective than cross-encoders fine-tuned on manually labeled data. However, they still do not reach the effectiveness of LLMs because the

distillation approaches do not apply many insights from the extensive literature on fine-tuning models on manually labeled data. First, previously released datasets do not use “hard-negative” sampling, i.e., using an effective first-stage retrieval model to sample data (Gao et al., 2021; Pradeep et al., 2022). Second, they only provide up to 30 passages per query, which is not deep enough to achieve optimal effectiveness (Zhuang et al., 2022). Lastly, they do not use listwise losses, which are more effective than pair- and pointwise losses (Gao et al., 2021).

We systematically investigate how to distill cross-encoders from LLMs effectively. We construct and release a new dataset for LLM distillation name Rank-DistiLLM. Using our dataset we investigate the effect of the first-stage retrieval model, the ranking depth, and the amount of training data on the distilled cross-encoder’s effectiveness. We additionally propose a novel listwise loss function for distillation from ranking data.

In empirical evaluations on the TREC Deep Learning 2019 and 2020 tracks (Craswell et al., 2019, 2020) and the TIREx framework (Fröbe et al., 2023), we find that many of the insights from fine-tuning on MS MARCO also apply to LLM distillation. We find that our listwise loss functions yields no benefit over a pairwise loss function in LLM distillation. However, we can close the effectiveness gap between LLMs and cross-encoders using better sampling techniques and deeper rankings. Our cross-encoder models achieve similar effectiveness to state-of-the-art ranking LLMs while being orders of magnitude more efficient.

## 2 Related Work

**MS MARCO Fine-Tuning** MS MARCO is the most commonly used dataset for fine-tuning cross-encoders, as it contains over 500k query–passage pairs (Nguyen et al., 2016). However, most queries only have a single passage labeled as relevant. This

label sparsity has two implications: (1) the options for suitable loss functions are limited and (2) “non-relevant” passages have to be sampled heuristically.

Regarding the first implication, listwise losses produce the most effective models (Gao et al., 2021; Pradeep et al., 2022; Zhuang et al., 2022). They use a single relevant passage and a set of  $k$  heuristically-sampled “non-relevant” passages to compute the loss. Generally, a higher  $k$  produces more effective models—with  $k = 36$  being the highest reported value (Zhuang et al., 2022). We rely on recent work on memory-efficient fused-attention kernels (Dao et al., 2022; Lefaudeux et al., 2022; Dao, 2023) to circumvent the memory constraints of the Transformer’s self-attention mechanism and fine-tune models on up to  $k = 100$  passages.

Regarding the second implication, “hard negative” sampling, i.e., using an effective first-stage retrieval model to sample “non-relevant” samples, has produced the most effective models (Gao et al., 2021; Pradeep et al., 2022; Zhuang et al., 2022). For instance, models fine-tuned on negatives sampled from ColBERTv2 (Santhanam et al., 2022) are more effective than those fine-tuned on negatives sampled from BM25 (Robertson et al., 1994). However, Arabzadeh et al. (2022) found that MS MARCO contains passages that are more relevant than the labeled passage for a substantial number of queries, leading to noisy training data.

**Distillation from LLMs** To obtain less noisy data, Sun et al. (2023) proposed fine-tuning a cross-encoder on the rankings generated by an LLM applied in zero-shot manner. Models fine-tuned on their released dataset are more effective in low-data settings and out-of-domain re-ranking than those fine-tuned on MS MARCO. More recently, Baldelli et al. (2024) released a smaller dataset using a variety of first-stage retrieval models. Cross-encoders are even more effective when fine-tuned on this dataset, but an effectiveness gap between the cross-encoder and the LLMs remains. We investigate if this gap can be closed by applying the insights from fine-tuning on MS MARCO to LLM distillation.

### 3 Cross-Encoders

A cross-encoder processes the query and passage simultaneously using a pre-trained transformer-based encoder model. Given sequences of query tokens  $q$  and passage tokens  $p$ , the encoder’s input sequence is [CLS]  $q$  [SEP]  $p$  [SEP], where [CLS] and [SEP] are special classification and sep-

arator tokens. The model outputs contextualized embedding vectors for every token. Using learnable weights  $W \in \mathbb{R}^{d \times 1}$  and biases  $b \in \mathbb{R}^1$ , it then applies a linear layer to the [CLS] token’s contextualized embedding  $e_{[\text{CLS}]} \in \mathbb{R}^d$  to compute the relevance score  $s_p = W \cdot e_{[\text{CLS}]} + b$ .

#### 3.1 Fine-Tuning on MS MARCO

**Loss** When fine-tuning cross-encoders on data sampled from MS MARCO, previous work obtains the most effective models by using listwise softmax cross entropy (Bruch et al., 2019a; Zhuang et al., 2022) or localized contrastive estimation loss (LCE) (Gao et al., 2021; Pradeep et al., 2022). Both are equivalent when only a single relevant passage is available. Given a set of passages  $\mathcal{P}$  of which one is relevant  $p_+ \in \mathcal{P}$ , LCE is defined as:

$$\mathcal{L}_{\text{LCE}} = -\log \frac{\exp(s_{p_+})}{\sum_{p \in \mathcal{P}} \exp(s_p)}.$$

**Data** For highest effectiveness,  $\mathcal{P}$  should be as large as possible, and the best available first-stage retrieval model should retrieve the other passages  $\mathcal{P}_- = \mathcal{P} \setminus \{p_+\}$ . Following Pradeep et al. (2022), we use ColBERTv2 (Santhanam et al., 2022) to retrieve the top 200 passages for all MS MARCO training queries. We then randomly sample up to 99 hard-negatives.

#### 3.2 Fine-Tuning on LLM Distillation Data

**Loss** Instead of a set of passages  $\mathcal{P}$ , LLM distillation data consists of a ranked list of passages  $\mathcal{R} = [p_1, p_2, \dots, p_n]$  for a query  $q$ . Previous work (Sun et al., 2023; Baldelli et al., 2024) uses RankNet (Burgess et al., 2005), a pairwise loss function, for distillation fine-tuning:

$$\mathcal{L}_{\text{RankNet}} = \sum_{i=1}^n \sum_{j=1}^n \mathbb{1}_{i < j} \log(1 + \exp(s_{p_i} - s_{p_j})),$$

where  $\mathbb{1}$  is the indicator function.

For fine-tuning on MS MARCO, listwise loss functions are more effective than pairwise loss functions (Pradeep et al., 2022; Zhuang et al., 2022). To test if the same applies to LLM distillation, we propose a new loss function based on the Approx family of loss functions (Qin et al., 2010). Approx loss functions compute a smooth approximation of a passage’s rank  $\hat{\pi}(p)$  based on all passages’ scores (see Appendix A for an in-depth description of  $\hat{\pi}$ ). Since LLM distillation data does not contain explicit relevance judgments, we cannot

apply previous Approx listwise losses directly. Our new loss, Approx Discounted Rank MSE (ADR-MSE), computes the mean squared error between a passage’s actual and approximated rank. Inspired by nDCG, we also apply a logarithmic discount to higher ranked passages a higher weight. We define our loss function as:

$$\mathcal{L}_{\text{ADR-MSE}} = \sum_{i=1}^n \frac{1}{\log_2(i+1)} (i - \hat{\pi}(p_i))^2.$$

**Data** To our knowledge, only two datasets for distilling cross-encoders from LLMs have been released. Sun et al. (2023) released the first dataset (RankGPT) consisting of the top 20 passages retrieved by BM25 (Robertson et al., 1994) and re-ranked by RankGPT-3.5 for 100k queries from MS MARCO. Baldelli et al. (2024) released another dataset (TWOLAR) of the top 30 passages retrieved by three different retrieval models (BM25, DRAGON (Lin et al., 2023), and SPLADE (Formal et al., 2021)) and re-ranked by RankGPT-3.5 for a total of 20k-queries from MS MARCO. Cross-encoders fine-tuned on the TWOLAR dataset are more effective than when fine-tuned on the RankGPT dataset. Still, whether the improved first-stage retrieval models, deeper rankings, or both in combination lead to better effectiveness remains unclear.

We create Rank-DistiLLM to systematically investigate the effect of the first-stage retrieval model and the rank depth on a cross-encoder’s downstream effectiveness. We retrieve the top 100 passages using BM25 and ColBERTv2 for 10k randomly sampled queries from the MS MARCO training set. We then use RankZephyr (Pradeep et al., 2023b), an open-source alternative to RankGPT, to re-rank them. To evaluate the effect of ranking depth, we subsample additional datasets by removing all passages that were not within the top 10, 25, and 50 passages of the first-stage retrieval. We release Rank-DistiLLM to the community to facilitate further research.

## 4 Evaluation

**Labeled Data vs LLM Distillation** Table 1 lists nDCG@10 of monoELECTRA (a cross-encoder using ELECTRA (Clark et al., 2020) as the backbone encoder) fine-tuned using the data described in Section 3.2 on the TREC DL 2019 and 2020 tasks when re-ranking the top 100 passages retrieved by BM25 and ColBERTv2. We refer to

Table 1: Comparison of nDCG@10 on TREC DL 2019 and 2020 of monoELECTRA fine-tuned on various LLM distillation datasets (Single-Stage) or further fine-tuned from an already fine-tuned model (Two-Stage). The highest and second-highest scores per task are bold and underlined, respectively.

Model	BM25		ColBERTv2	
	DL 19	DL 20	DL 19	DL 20
First Stage	0.480	0.494	0.732	0.724
RankGPT-4	0.713	<u>0.713</u>	0.766	<u>0.793</u>
RankZephyr	<u>0.719</u>	<b>0.720</b>	0.749	<b>0.798</b>
monoELECTRA	0.687	0.698	0.739	0.760
<b>Data</b>	<i>monoELECTRA – Single-Stage Fine-Tuning</i>			
RankGPT	0.696	0.666	0.690	0.662
TWOLAR	0.693	0.669	0.754	0.730
RankZephyr BM25	0.644	0.622	0.674	0.654
RankZephyr CBv2	0.709	0.704	<b>0.774</b>	0.754
<b>Data</b>	<i>monoELECTRA – Two-Stage Fine-Tuning</i>			
RankGPT	0.664	0.634	0.477	0.472
TWOLAR	0.715	0.706	0.763	0.760
RankZephyr BM25	0.672	0.638	0.714	0.683
RankZephyr CBv2	<b>0.720</b>	0.711	<u>0.768</u>	0.770

Appendix B for details on fine-tuning settings. The effectiveness of RankGPT-4, RankZephyr, and monoELECTRA fine-tuned using MS MARCO labels are provided for comparison.

Of all monoELECTRA cross-encoders, only the one fine-tuned using our new ColBERTv2-then-RankZephyr data is more effective than monoELECTRA fine-tuned using MS MARCO labels. The first-stage retrieval model substantially impacts the distilled cross-encoder’s effectiveness, shown by the poor effectiveness of the model fine-tuned on BM25-then-RankZephyr data. In conclusion, sampling hard rankings is essential for effectively distilling cross-encoders from LLM rankings.

To further increase effectiveness, (Baldelli et al., 2024) suggest a two-stage approach by first fine-tuning on noisy data and continuing to fine-tune on LLM distillation data. In our experiments, two-stage fine-tuning also boosts the effectiveness of models fine-tuned on our newly proposed dataset. Fine-tuning on MS MARCO labels and then fine-tuning using our ColBERTv2-then-RankZephyr rankings produces the most effective model. It achieves slightly higher effectiveness than RankGPT-4 and RankZephyr on TREC DL 2019 and slightly lower effectiveness on TREC DL 2020. None of the differences are statistically significant (t-test,  $p < 0.05$ , Bonferroni corrected).

Table 2: Effectiveness in nDCG@10 of various re-ranking models micro-averaged across all queries from a corpus from the TIREx framework (Fröbe et al., 2023). See Appendix C for details on the tasks per corpus. Macro-averaged arithmetic and geometric means are computed across all corpora. Model sizes are given in the number of parameters. Both monoELECTRA models are fine-tuned on our new ColBERTv2-then-RankZephyr distillation dataset. All monoT5 models are taken from the TIREx framework and were fine-tuned MS MARCO labels. The highest and second-highest scores per corpus are bold and underlined, respectively.

Model	Parameters	Antique	Args.me	ClueWeb09	ClueWeb12	CORD-19	Cranfield	Disks4+5	GOV	GOV2	MEDLINE	MS MARCO	NFCorpus	Vaswani	WaPo	A. Mean	G. Mean
First Stage	–	0.516	<b>0.404</b>	0.177	<b>0.364</b>	0.586	<b>0.012</b>	0.436	0.235	0.466	0.358	0.487	0.281	0.447	0.364	0.367	0.394
RankZephyr	7B	0.534	0.363	<u>0.213</u>	0.303	<b>0.767</b>	0.009	0.556	<b>0.294</b>	<u>0.560</u>	<b>0.457</b>	0.720	0.314	0.512	<b>0.508</b>	<b>0.437</b>	<b>0.478</b>
<i>Fine-tuned on MS MARCO relevance labels</i>																	
monoT5 <sub>BASE</sub>	220M	0.510	0.304	0.185	0.260	0.688	0.009	0.535	0.264	0.486	0.253	0.705	0.310	0.306	0.451	0.376	0.420
monoT5 <sub>LARGE</sub>	770M	0.532	0.337	0.181	0.266	0.636	0.010	<u>0.566</u>	0.265	0.512	0.313	0.717	0.311	0.414	0.492	0.397	0.438
monoT5 <sub>3B</sub>	3B	0.543	<u>0.391</u>	0.199	0.279	0.603	<u>0.011</u>	<b>0.569</b>	<u>0.289</u>	0.513	0.348	<b>0.736</b>	<b>0.324</b>	0.458	0.476	0.410	0.448
<i>Distilled from ColBERTv2-then-RankZephyr data</i>																	
monoELECTRA <sub>BASE</sub>	110M	<b>0.593</b>	0.375	0.209	0.295	0.692	0.010	0.521	0.264	0.541	0.326	0.715	0.306	<u>0.522</u>	0.458	0.416	0.457
monoELECTRA <sub>LARGE</sub>	330M	<u>0.575</u>	0.368	<b>0.221</b>	<u>0.313</u>	<u>0.716</u>	0.008	0.559	0.288	<b>0.572</b>	<u>0.376</u>	<u>0.730</u>	<u>0.316</u>	<b>0.526</b>	<u>0.504</u>	<u>0.434</u>	<u>0.475</u>

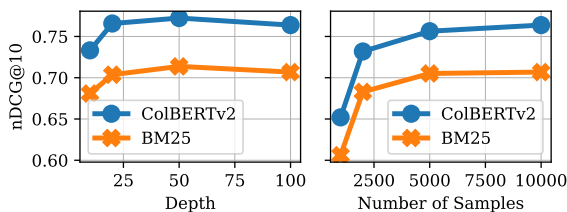


Figure 1: Effectiveness averaged across TREC Deep Learning 2019 and 2020 of monoELECTRA models fine-tuned on subsamples of the ColBERTv2-then-RankZephyr distillation dataset using different ranking depths and numbers of samples.

**Listwise Fine-Tuning** Using ADR-MSE as the loss function produces a 0.002 (single-stage) and 0.001 (two-stage) nDCG@10 less effective model compared to using RankNet averaged across TREC DL 2019 / 2020 and BM25 / ColBERTv2 for initial retrieval. Since the difference in effectiveness is marginal and monoELECTRA fine-tuned using RankNet already reaches the effectiveness of RankZephyr, we conclude that listwise loss functions are unnecessary for distillation from LLMs.

**Data Ablation** Since LLMs are costly, we investigate how much data is necessary to achieve the highest possible effectiveness. Figure 1 shows that effectiveness peaks at 50 samples per query and slightly decreases at 100 samples per query. When downsampling the number of training samples, we achieve the highest effectiveness using all 10k queries. Since we can reach the effectiveness of RankZephyr in two-stage fine-tuning, we assume 10k queries are sufficient. However, more data may improve effectiveness in single-stage fine-tuning.

**Out-of-Domain Effectiveness** Finally, we investigate the out-of-domain effectiveness of our models. Table 2 shows that monoELECTRA<sub>BASE</sub> is more effective than all previous cross-encoders in TIREx. It improves over the previously best cross-encoder, monoT5<sub>3B</sub> (Nogueira et al., 2020), while using approximately 96% fewer parameters. Using a larger model further improves effectiveness. We match RankZephyr’s effectiveness using monoELECTRA<sub>LARGE</sub> at approximately 95% fewer parameters. Compared to RankZephyr, our monoELECTRA<sub>LARGE</sub> model reduces inference time from approximately 25 seconds to approximately 300 milliseconds per query.

## 5 Conclusion

We systematically investigated how to distill cross-encoders from LLM rankings. Rankings for the top 50 passages for 10k queries suffice for cross-encoders to achieve competitive effectiveness compared to LLMs. However, passages must be sampled using the best available first-stage retrieval model for distillation to be effective. We also proposed a novel listwise loss function but found that a pairwise loss function is sufficient for distillation using our new dataset, Rank-DistiLLM.

By first fine-tuning on MS MARCO labels and then further fine-tuning on Rank-DistiLLM, we can reach the effectiveness of LLM-based re-rankers. Our best model is more effective than previous cross-encoders and matches the effectiveness of LLMs for in- and out-of-domain re-ranking while being orders of magnitude more efficient.



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## A Approximate Ranking Function

Given a set of scores  $s_p$  for passages  $p \in \mathcal{P}$ , we can compute a smooth approximation of a passage’s rank  $\hat{\pi}(p)$  by (Qin et al., 2010):

$$\hat{\pi}(p) = 1 + \sum_{p_j \in \mathcal{R} \setminus p} \frac{\exp(-\alpha \cdot s_p)}{1 + \exp(-\alpha \cdot s_{p_j})}.$$

The parameter  $\alpha$  controls the smoothness of the approximation. As  $\alpha$  becomes greater, the approximation more closely resembles the actual rank. See Bruch et al. (2019b) for an in-depth analysis of the effect of alpha on Approx loss functions.

## B Fine-Tuning Settings

We mostly follow Pradeep et al. (2022) for fine-tuning cross-encoders. We use HuggingFace (Wolf et al., 2020) ELECTRA<sub>BASE</sub> or ELECTRA<sub>LARGE</sub> (Clark et al., 2020) checkpoints as starting points.<sup>12</sup> For fine-tuning using MS MARCO (Nguyen et al., 2016) labels, we randomly sample 7 hard-negatives from the top 200 passages retrieved by ColBERTv2 (Santhanam et al., 2022) for every training query and fine-tune for 20k steps using LCE loss (Gao et al., 2021). For fine-tuning on LLM distillation data, we use the TREC Deep Learning 2021 and 2022 tracks (Craswell et al., 2021, 2022) as validation sets and train until nDCG@10 does not improve for 100 steps using either RankNet (Burgess et al., 2005) or our novel ADR-MSE loss (using  $\alpha = 1$ ). All models are fine-tuned using a batch size of 32 and the AdamW (Loshchilov and Hutter, 2019) optimizer with a  $10^{-5}$  learning rate. We truncate queries longer than 32 tokens and passages longer than 256 tokens. All models are trained on a single NVIDIA A100 40GB GPU and implemented using PyTorch (Paszke et al., 2019) and Lightning (Falcon and The PyTorch Lightning team, 2023).

## C TIREx Dataset

We itemize the datasets comprised in the TIREx framework below:

- Antique — QA Benchmark (Hashemi et al., 2020)
- Args.me — Touché (Bondarenko et al., 2021, 2022)
- ClueWeb09 — Web Tracks (Clarke et al., 2009, 2010, 2011, 2012)
- ClueWeb12 — Web Tracks, Touché (Collins-Thompson et al., 2013, 2014; Bondarenko et al., 2021, 2022)
- CORD-19 — TREC-COVID (Voorhees et al., 2020; Wang et al., 2020)
- Cranfield — Fully Judged Corpus (Cleverdon, 1991)
- Disks4+5 — TREC-7/8, Robust04 (Voorhees and Harman, 1998, 1999; Voorhees, 2004)
- GOV — TREC Web Tracks (Craswell and Hawking, 2002; Craswell et al., 2003; Craswell and Hawking, 2004)
- GOV2 — TREC TB (Clarke et al., 2004, 2005; Büttcher et al., 2006)
- MEDLINE — Genom., PM (Hersh et al., 2004, 2005; Roberts et al., 2017, 2018)
- MS MARCO — TREC DL (Craswell et al., 2019, 2020)
- NFCorpus — Medical LTR Benchmark (Boteva et al., 2016)

- Vaswani — Scientific Abstracts
- WaPo — Core '18

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<sup>1</sup>google/electra-base-discriminator

<sup>2</sup>google/electra-large-discriminator